



Working at SNP means to experience the flair of a technology start-up paired with the expertise of over 25 years in the industry and more than 14,500 successfully completed projects. We are always looking for people who show initiative and stand out for their commitment, skills and talent. If this sounds like you, then get involved as:

## Sales Operations Specialist (f/m/d)

### What this job looks like

- Provide business information and insights on the day to day operations of the organisation utilising reporting and dashboards
- Global harmonisation, standardisation and further development of layouts, guidelines and relevant processes in relation to the CRM system Salesforce
- Definition, introduction and monitoring of global processes and guidelines in the area of sales
- Ensure data quality of the CRM data, cleaning data where necessary, implementing policy and process to keep the data clean
- Definition and reporting on key metrics surrounding operational governance of the sales process

### Your Profile

- Completed studies in the field of economics with a focus on sales, marketing, computer science or comparable training
- Professional experience in sales operations, sales performance management or a comparable area
- Sound knowledge of Salesforce or a comparable CRM system
- Very good know-how in dealing with the common MS Office solutions, especially MS Excel
- Conceptual and analytical skills as well as an independent way of working  
Organisational skills and absolute reliability
- Very good written and spoken English skills, German language skills are optional

## Be More @SNP

- At SNP, we offer an environment that motivates you and enables you to motivate others. We call this our “**be more principle**”. You are encouraged to drive innovation every day. You are always striving to set yourself goals to achieve outstanding results
- **Mobile Work** - What matters is the work result, not your place of work
- **We trust you** - You decide on your working hours
- **Stay active** and benefit from our fitness cooperations
- **Continue to develop yourself** - take advantage of our diverse training portfolio
- **Corporate Benefits** - You receive discounts from well-known manufacturers & brands
- **Company- and Teamevents** guarantee you a lot of fun at SNP
- And much more

Apply now

## Contact

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DATA. TRANSFORMATION. EXPERIENCE.

